



TOWN OF REHOBOTH

FINANCIAL SUMMIT & WARRANT REVIEW

NOVEMBER 24TH, 2020

7PM – VIRTUAL ZOOM MEETING

DISCUSSION POINTS

- **DISCUSS PROCEDURAL CHANGES AT TOWN MEETING (CONSENT AGENDA)**
- **PROVIDE AN OVERVIEW OF THE ANNUAL TOWN MEETING WARRANTS**
- **SUMMARIZE ANTICIPATED FISCAL YEAR 2021 REVENUE THE TOWN WILL GENERATE**
- **DISCUSS ANNUAL TOWN MEETING WARRANT ARTICLES IN FURTHER DETAIL**
 - **FINANCE COMMITTEE RECOMMENDATIONS**
 - **FUNDING SOURCES TO BE USED**
- **SUMMARIZE THE NON-FINANCIAL ARTICLES ON BOTH WARRANTS**
- **ANSWER QUESTIONS FROM THE AUDIENCE ON ANY ARTICLES AT CONCLUSION OF PRESENTATION**

TOWN FINANCES VIDEO

- **IN-DEPTH DISCUSSION ON GENERAL ASPECTS OF TOWN FINANCES CONTAINED IN SEPARATE VIDEO RATHER THAN CONSOLIDATED INTO FINANCIAL SUMMIT**
- **NECESSARY DUE TO GROWING DURATION OF FINANCIAL SUMMIT, INFO ON WARRANT ARTICLES GETS LOST REHASHING FINANCE INFO YEARLY**
- **CONTAINS INFORMATION ON**
 - **ROLE OF THE FINANCE COMMITTEE**
 - **TOWN BUDGETING PROCESS**
 - **DETAILED DESCRIPTION OF FUNDING SOURCES**
- **Video on RehobothTV and YouTube (<https://bit.ly/TownFinances101Video>)**
- **Powerpoint on Town web site/Google Docs (<http://bit.ly/TownFinances101>)**

WARRANT OVERVIEW

- **ANNUAL TOWN MEETING: 15 ARTICLES**
 - **7 ARTICLES REQUIRE FUNDING**
 - **TOTAL AMOUNT REQUESTED: \$31,814,104**

PROCEDURAL CHANGES

- **MASKS REQUIRED!**
- **SEATS 6' APART. CANNOT BE MOVED!**
- **CONSENT AGENDA**
- **CONSOLIDATED BUDGETS**
- **FINCOM WILL NOT SPEAK TO ARTICLE UNLESS REQUESTED TO OR ASKED A QUESTION BY AN ATTENDEE**

CONSENT AGENDA

- **ARTICLES 1, 2, 3, 4, 5, 6, 11, 12, 15**
- **WILL BE VOTED ON COLLECTIVELY WITH ONE VOTE OF THE ASSEMBLY**
- **ARTICLES CAN BE REMOVED FROM THE CONSENT AGENDA BY 7 RESIDENTS PLACING “HOLD” ON THE ARTICLE, AT WHICH TIME THE ARTICLE WILL BE DEBATED ON THE FLOOR AS NORMAL**

ANNUAL TOWN MEETING FINCOM RECOMMENDATIONS

- FINANCE COMMITTEE RECOMMENDS APPROVAL WITHOUT A FUNDING SOURCE ON ARTICLES 1, 4, 6, 11, 13, 15
- APPROVAL RECOMMENDED WITH FUNDING SOURCE ON ARTICLES 2, 5, 7, 8, 9, 10, 14
- CPC PROVIDES RECOMMENDATION ON ARTICLE #3
- NO RECOMMENDATION IS REQUIRED ON REMAINING ARTICLES (E.G. REPORTS OF COMMITTEES #12, ETC.)

ANNUAL TOWN MEETING ARTICLES

• #2: BOND PAYMENT	\$ 87,843
• #5: PRIOR YEAR BILL	\$ 299
• #7: FY 21 TOWN BUDGET	\$10,792,382
• #8: FY 21 DRRSD ASSESSMENT	\$19,479,237
• #9: FY 21 BP VOCTECH ASSESSMENT	\$ 791,501
• #10: FY 21 BRISTOL AGGIE ASSESSMENT	\$ 62,842
• #14: CAPITAL EXPENDITURE	\$ 600,000
• TOTAL REQUESTED FUNDING:	\$31,814,104

ANNUAL TOWN MEETING FUNDING SOURCES

- **RAISE & APPROPRIATE (E.G. "TAXATION")** **\$ 31,126,261**
- **CAPITAL STABILIZATION** **\$ 600,000**
- **SOLAR REVENUE ACCOUNT** **\$ 87,843**

FY21 TAXATION DETAIL: REVENUE ESTIMATES FOR FY 2021 vs 2020

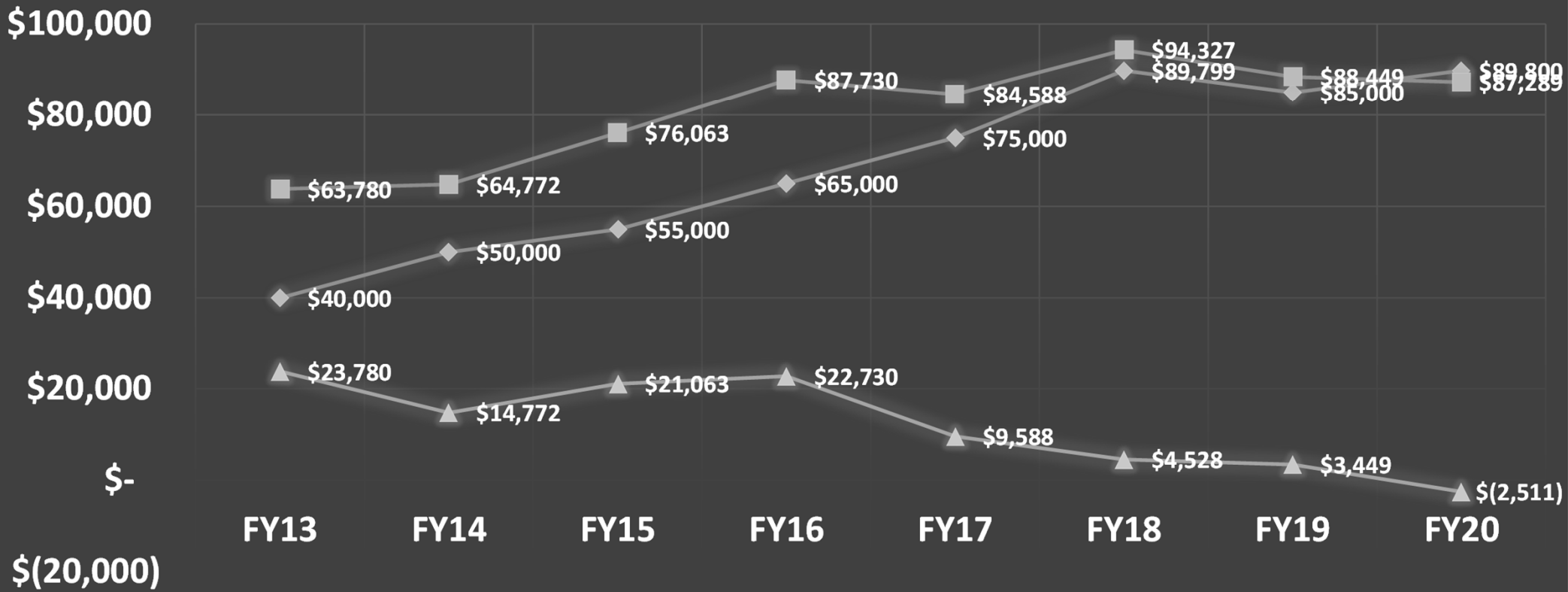
REVENUE SOURCE	FY20	FY21	+/-	%
Local Taxes Levy Limit (Per FY20 Recap)	\$ 24,305,568	\$ 25,384,698	\$ 1,079,130	4.44%
Solar PILOTS	\$ 116,342	\$ 116,342	\$ 0	0.00%
New Growth	\$ 190,000	\$ 422,774	\$ 232,774	122.51%
2 1/2 Tax Increase	\$ 610,548	\$ 637,526	\$ 26,978	4.42%
Debt Exclusion	\$ 783,671	\$ 749,040	\$ (34,631)	-4.42%
Motor Vehicle Excise	\$ 2,000,000	\$ 2,000,000	\$ 0	0.00%
Local Receipts	\$ 1,123,200	\$ 1,123,200	\$ 0	0.00%
State Aid Local	\$ 1,339,398	\$ 1,324,905	\$ (14,493)	-1.08%
Meal Tax	\$ 89,800	\$ 90,000	\$ 200	0.22%
Free Cash	\$ 29,000	\$ 0	\$ (29,000)	-100.00%
TOTAL	\$ 30,587,527	\$ 31,848,485	\$ 1,260,958	4.12%
Less: S&C Charges, Abatements, Solar	\$ 774,001	\$ 722,224	\$ (51,777)	6.69%
SubTotal, Net Revenue Increase	\$ 29,813,526	\$ 31,126,261	\$ 1,312,735	4.40%

FINANCE COMMITTEE: REVENUE SOURCES HISTORICAL BUDGETED VS. ACTUAL

	FY13	FY14	FY15	FY16	FY17	FY18	FY19	FY20	BUDGETED FY21
Local Receipts									
Budgeted	\$ 700,000	\$ 700,000	\$ 950,000	\$ 850,000	\$1,000,000	\$1,175,000	\$ 1,175,000	\$ 1,123,200	\$ 1,123,200
Actual	\$1,112,325	\$1,139,724	\$1,178,854	\$1,203,688	\$1,162,121	\$1,146,117	\$ 1,256,247	\$ 1,323,868	
Free Cash	\$ 412,325	\$ 439,724	\$ 228,854	\$ 353,688	\$ 162,121	\$ (28,883)	\$ 81,247	\$ 200,668	
%Over	158.90%	162.82%	124.09%	141.61%	116.21%	97.54%	106.91%	117.87%	
YOY +/-		\$ 27,399	\$ 39,130	\$ 24,834	\$ (41,567)	\$ (16,004)	\$ 110,130	\$ 67,621	\$ 23,987
MVE									
Budgeted	\$1,227,402	\$1,230,445	\$1,550,000	\$1,425,000	\$1,650,000	\$1,900,000	\$ 1,850,000	\$ 2,000,000	\$ 2,000,000
Actual	\$1,560,488	\$1,725,380	\$1,795,498	\$1,965,596	\$2,031,866	\$2,231,100	\$ 2,245,814	\$ 2,257,176	
Free Cash	\$ 333,086	\$ 494,935	\$ 245,498	\$ 540,596	\$ 381,866	\$ 331,100	\$ 395,814	\$ 257,176	
%Over	127.14%	140.22%	115.84%	137.94%	123.14%	117.43%	121.40%	112.86%	
YOY +/-		\$ 164,892	\$ 70,118	\$ 170,098	\$ 66,270	\$ 199,234	\$ 14,714	\$ 11,362	\$ 114,221
Meals Tax									
Budgeted	\$ 40,000	\$ 50,000	\$ 55,000	\$ 65,000	\$ 75,000	\$ 89,799	\$ 85,000	\$ 89,800	\$ 89,800
Actual	\$ 63,780	\$ 64,772	\$ 76,063	\$ 87,730	\$ 84,588	\$ 94,327	\$ 88,449	\$ 87,289	
Free Cash	\$ 23,780	\$ 14,772	\$ 21,063	\$ 22,730	\$ 9,588	\$ 4,528	\$ 3,449	\$ (2,511)	
%Over	159.45%	129.54%	138.30%	134.97%	112.78%	105.04%	104.06%	97.20%	
YOY +/-		\$ 992	\$ 11,291	\$ 11,667	\$ (3,142)	\$ 9,739	\$ (5,878)	\$ (1,160)	\$ 4,112

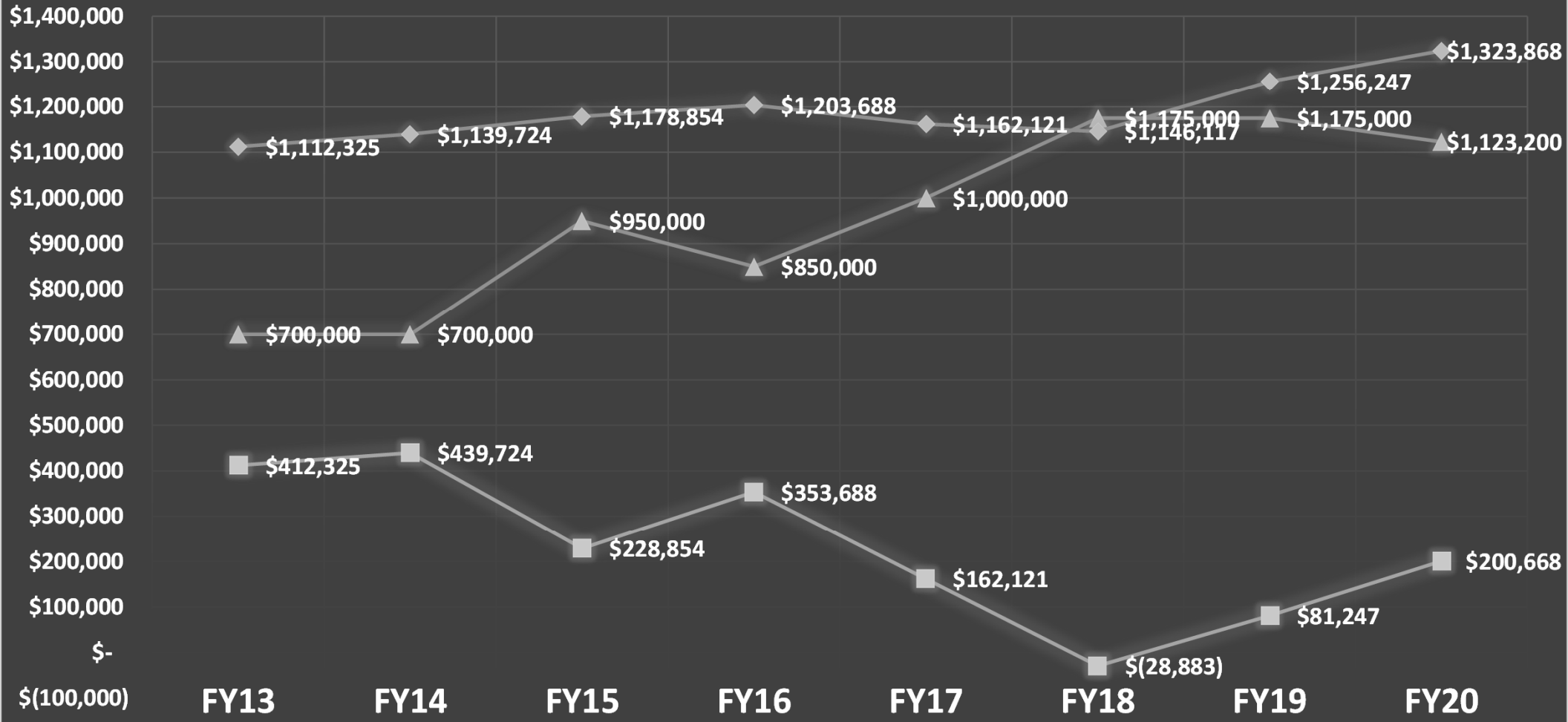
Meals Tax Historical Actual vs. Budgeted

◆ Budgeted ■ Actual ▲ Free Cash



Local Receipts Historical Actuals vs. Budgeted

▲ Budgeted ◆ Actual ■ Free Cash



MVE Historical Actuals vs. Budgeted

■ Budgeted ◆ Actual ▲ Free Cash

\$2,500,000
\$2,000,000
\$1,500,000
\$1,000,000
\$500,000
\$-



ANNUAL TOWN MEETING OTHER FUND BALANCES

• STABILIZATION	\$1,432,836
• CAPITAL STABILIZATION	\$1,479,236
• PUBLIC SAFETY BUILDING FUND	\$ 139,507
• FREE CASH	\$ 825,286

**NOT RECOMMENDING APPROPRIATING FROM ANY OF THESE FUNDS
OTHER THAN A PRE-PLANNED CAPITAL STABILIZATION PURCHASE**

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#1: SET SALARIES AND COMPENSATION OF ELECTED OFFICIALS

- REQUIRED BY MGL CHAPTER 41 SECTION 108**
- “THE SALARY AND COMPENSATION OF ALL ELECTED OFFICERS OF A TOWN SHALL BE FIXED ANNUALLY BY VOTE OF THE TOWN AT AN ANNUAL TOWN MEETING”**
- HISTORICALLY PART OF THE DETAIL REVIEW OF ARTICLE 2**

#1: NO FUNDING REQUIRED

**FINCOM RECOMMENDATION:
APPROVAL**

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#2: BOND ANTICIPATION NOTE PAYMENT

- PAY THE 3RD (FY21) OF 4 YEARS' PAYMENTS ON LAND NEXT TO THE POLICE STATION PURCHASED IN 2018**
- PAYMENT MUST BE AUTHORIZED ANNUALLY**
- NO IMPACT TO TAXPAYERS**
- SOLAR FUND MAY ONLY BE USED FOR MUNICIPAL BUILDINGS/LAND PURCHASE/REPAIR – CANNOT BE USED FOR THE OPERATING BUDGET**

#2: TOTAL FUNDING REQUESTED: \$87,843
SOURCE: SOLAR CAPITAL FUND

FINCOM RECOMMENDATION:
APPROVAL

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#3: COMMUNITY PRESERVATION ACT BUDGET

- ANNUAL ARTICLE PRESENTED TO TOWN MEETING**
- TOWN MEETING ACCEPTS THE BUDGET OF THE CPC FOR THE FY**
- THESE FUNDS COME FROM A 1% SURCHARGE ADDED TO YOUR TAX BILL**
- EXPENDITURES OF THESE MONIES ARE APPROVED AT LATER TOWN MEETINGS FOR CPC-QUALIFIED PROJECTS BASED ON CPC RECOMMENDATIONS**

#3: NO FUNDING REQUIRED

**FINCOM RECOMMENDATION:
NONE NECESSARY – CPC PROVIDES**

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#4: NETWORK TRANSPORTATION RESERVE RECEIPTS (NTRR) TRANSFER

- NEW ANNUAL HOUSEKEEPING ARTICLE**
- REQUIRED TO APPROPRIATE MONIES RECEIVED FROM THE NTRR INTO THE HIGHWAY ROAD PROGRAM TO OFFSET THE IMPACT OF RIDE SERVICES (UBER, ETC.) ON LOCAL TRANSPORTATION INFRASTRUCTURE**
- FUNDS CAN ONLY BE USED FOR THIS PURPOSE (CANNOT BE DEPOSITED INTO THE GENERAL FUND FOR APPROPRIATION)**

#4: NO FUNDING REQUIRED

**FINCOM RECOMMENDATION:
APPROVAL**

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#5: PAY PRIOR PERIOD BILLS

- **BILLS FROM PRIOR FISCAL YEARS SUBMITTED PAST THE CUTOFF DATE**
- **REQUIRES A 9/10THS VOTE AT TOWN MEETING**
- **PAYMENT REQUIRED FOR TRAINING BILL FOR POLICE DEPARTMENT**

**#5: TOTAL FUNDING REQUESTED: \$299
SOURCE: RAISE & APPROPRIATE (TAXATION)**

**FINCOM RECOMMENDATION:
APPROVAL**

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#6: REVOLVING ACCOUNT RE-AUTHORIZATIONS

- **ANNUAL HOUSEKEEPING ARTICLE**
- **REAUTHORIZES THE ENTITY INDICATED IN THE WARRANT TO SPEND FUNDS IT RECEIVES UP TO THE SPECIFIED AMOUNT**
- **FUNDS USED FOR SPECIFIC PURPOSES (E.G. PAYMENT OF PUBLIC HEARING ADVERTISEMENTS)**

#6: NO FUNDING REQUIRED

**FINCOM RECOMMENDATION:
APPROVAL**

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#11: TRANSFER STATION OFFSET RECEIPTS

- **AUTHORIZES THE TRANSFER STATION TO SPEND THE MONEY IT RECEIVES FROM “PAY AS YOU THROW” FEES TO FUND ITS OPERATIONS**
- **ROUTINE HOUSEKEEPING ARTICLE EVERY YEAR**

#11: NO FUNDING REQUIRED

**FINCOM RECOMMENDATION:
APPROVAL**

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#12: ACCEPTANCE OF REPORTS

- **REPRESENTATIVES FROM VARIOUS ENTITIES (BLANDING LIBRARY, REHOBOTH AMBULANCE COMMITTEE, BOARD OF HEALTH AND HOUSING AUTHORITY) PROVIDE RESIDENTS WITH AN UPDATE SINCE LAST TOWN MEETING**

#12: NO FUNDING REQUIRED

**FINCOM RECOMMENDATION:
NONE NECESSARY**

ANNUAL TOWN MEETING ARTICLES CONSENT AGENDA

#15: ANNUAL SURPLUS AUCTION AUTHORIZATION

- AUTHORIZES SELECTMEN TO AUCTION OFF ANY TOWN PROPERTY DECLARED TO BE SURPLUS**
- RECEIPTS ROLL INTO THE GENERAL FUND AND CLOSE OUT TO FREE CASH**
- ANNUAL HOUSEKEEPING ARTICLE**

#15: NO FUNDING REQUIRED

**FINCOM RECOMMENDATION:
APPROVAL**

ANNUAL TOWN MEETING ARTICLES

#7: FY 2021 TOWN GOVERNMENT BUDGET

- ANNUAL YEAR OVER YEAR INCREASE OF \$543,332 (5.30%)**
- PRINCIPLE DRIVERS FOR THE INCREASE ARE: COMPENSATION BUYOUTS (DUE TO RETIREMENTS), CONTRACTUAL SALARY INCREASES, HIGHER ELECTION COSTS (PRESIDENTIAL ELECTION YEAR), BRISTOL COUNTY PENSION ASSESSMENT AND HEALTH/LIFE INSURANCE PREMIUMS**

#7: TOTAL FUNDING REQUESTED: \$10,792,382
SOURCE: RAISE & APPROPRIATE (TAXATION)

FINCOM RECOMMENDATION:
APPROVAL

ANNUAL TOWN MEETING ARTICLES

#8: DR REGIONAL SCHOOL ASSESSMENT

- ON OCTOBER 23RD, THE TOWN RECEIVED THE DR REGIONAL SCHOOL COMMITTEE'S VOTED ASSESSMENT OF \$19,479,237
- REPRESENTS AN INCREASE, YEAR OVER YEAR, OF \$117K OVER THE DESE-IMPOSED BUDGET/ASSESSMENT IN FY20 (0.6% INCREASE)
- INCLUDE AN ABOVE STATE-MANDATED NET MINIMUM OF \$3.4M
- ASSESSMENT REPRESENTS A PER-STUDENT COST OF \$11,943 (EXCLUDING CHAPTER 70 STATE AID) FOR THE 1,631 REHOBOTH STUDENTS ATTENDING

#8: TOTAL FUNDING REQUESTED: \$19,479,237
SOURCE: RAISE & APPROPRIATE (TAXATION)

FINCOM RECOMMENDATION:
APPROVAL

ANNUAL TOWN MEETING ARTICLES

#9: BRISTOL PLYMOUTH REGIONAL VOC TECH ASSESSMENT

- THE BRISTOL PLYMOUTH REGIONAL TECHNICAL SCHOOL DISTRICT COMMITTEE VOTED TO APPROVE A STATE-MANDATED NET-MINIMUM ASSESSMENT TO REHOBOTH OF \$791,501
- THIS IS A YEAR-OVER-YEAR INCREASE OF \$278,979, OR 54.43%
- THIS INCREASE IS DUE TO THE NUMBER OF STUDENTS ATTENDING
- PER PUPIL COST OF \$14,391 BASED ON 55 STUDENTS

#9: TOTAL FUNDING REQUESTED: \$791,501
SOURCE: RAISE & APPROPRIATE (TAXATION)

FINCOM RECOMMENDATION:
APPROVAL

ANNUAL TOWN MEETING ARTICLES

#10: BRISTOL COUNTY AGRICULTURAL HIGH SCHOOL TUITION

- REHOBOTH PAYS TUITION ON A PER-PUPIL BASIS
- FOR FY21 THE PER-PUPIL TUITION RATE IS \$2,417
- REHOBOTH HAS 26 STUDENTS ENROLLED

#10: TOTAL FUNDING REQUESTED: \$62,842
SOURCE: RAISE & APPROPRIATE (TAXATION)

FINCOM RECOMMENDATION:
APPROVAL

ANNUAL TOWN MEETING ARTICLES

#13: COA RECONSTRUCTION WITH INSURANCE PROCEEDS

- UNDER NORMAL CIRCUMSTANCES ANY INSURANCE SETTLEMENTS THE TOWN RECEIVES ARE DEPOSITED INTO THE GENERAL FUND AND ROLL INTO FREE CASH AT THE END OF THE FISCAL YEAR**
- THIS ARTICLE “EARMARKS” ANY MONIES RECEIVED FROM THE INSURANCE SETTLEMENTS RELATED TO THE COA FIRE BE DEPOSITED INTO A RESERVE ACCOUNT SPECIFICALLY FOR RECONSTRUCTION OF THE COA**

#13: No FUNDING REQUIRED

**FINCOM RECOMMENDATION:
APPROVAL**

ANNUAL TOWN MEETING ARTICLES

#14: CAPITAL EXPENDITURE – FIRE ENGINE

- WILL REPLACE ENGINE 1, A 20 YEAR-OLD VEHICLE WHICH IS BECOMING INCREASINGLY COSTLY TO MAINTAIN**
- TAKES APPROXIMATELY 1 YEAR TO CUSTOM-BUILD**
- LAST TOWN MEETING DEPOSITED \$400K INTO THE CAPITAL STABILIZATION ACCOUNT, THIS ARTICLE WOULD USE THOSE FUNDS AND A LITTLE MORE**

#14: TOTAL FUNDING REQUESTED: \$600,000
SOURCE OF FUNDS: CAPITAL STABILIZATION

FINCOM RECOMMENDATION:
APPROVAL



TOWN OF REHOBOTH

FINANCIAL SUMMIT & WARRANT REVIEW QUESTIONS AND ANSWERS